



**OPEN SOLAR**  
C O N T R A C T S

**Simplifying and streamlining contractual  
documentation for solar power**





**Higher efficiency & lower installed cost** (driven by technology and industrialization)



Enabling policy and regulatory frameworks  
**conducive investment climate & increased global competition**



**Competitive procurement** (i.e. auctions/ reverse-auctions)

A proven track record & **lowered risk perceptions**



**Streamlined project development and finance practices** (incl. standardized project documentation – **Open Solar Contracts**)



**Enhanced competitiveness**



## ACHIEVING THE LOWEST-POSSIBLE COST



### **SIMPLICITY**

- Lean structure
- Clear assumptions
- Easy-to-understand & implement



### **REDESIGN**

- Building on lessons-learned
- Rethinking existing practices
- Holistic approach

## ACCELERATING SOLAR POWER DEPLOYMENT

### **BALANCE**

- Well-defined risk universe
- Balanced risk allocation
- Risks are assumed by able parties

### **INCLUSIVITY**

- Workstreams members
- External reviewers
- Communication beyond the launch





Over-complicated legal framework 



**Standardized & simplified documentation solution**



Costly transactions & lengthy timelines 



**Streamlined project development & finance**



Sub-optimal risk allocation 



**Balanced risk allocation - lower cost of capital**



Limited options for institutional investors 

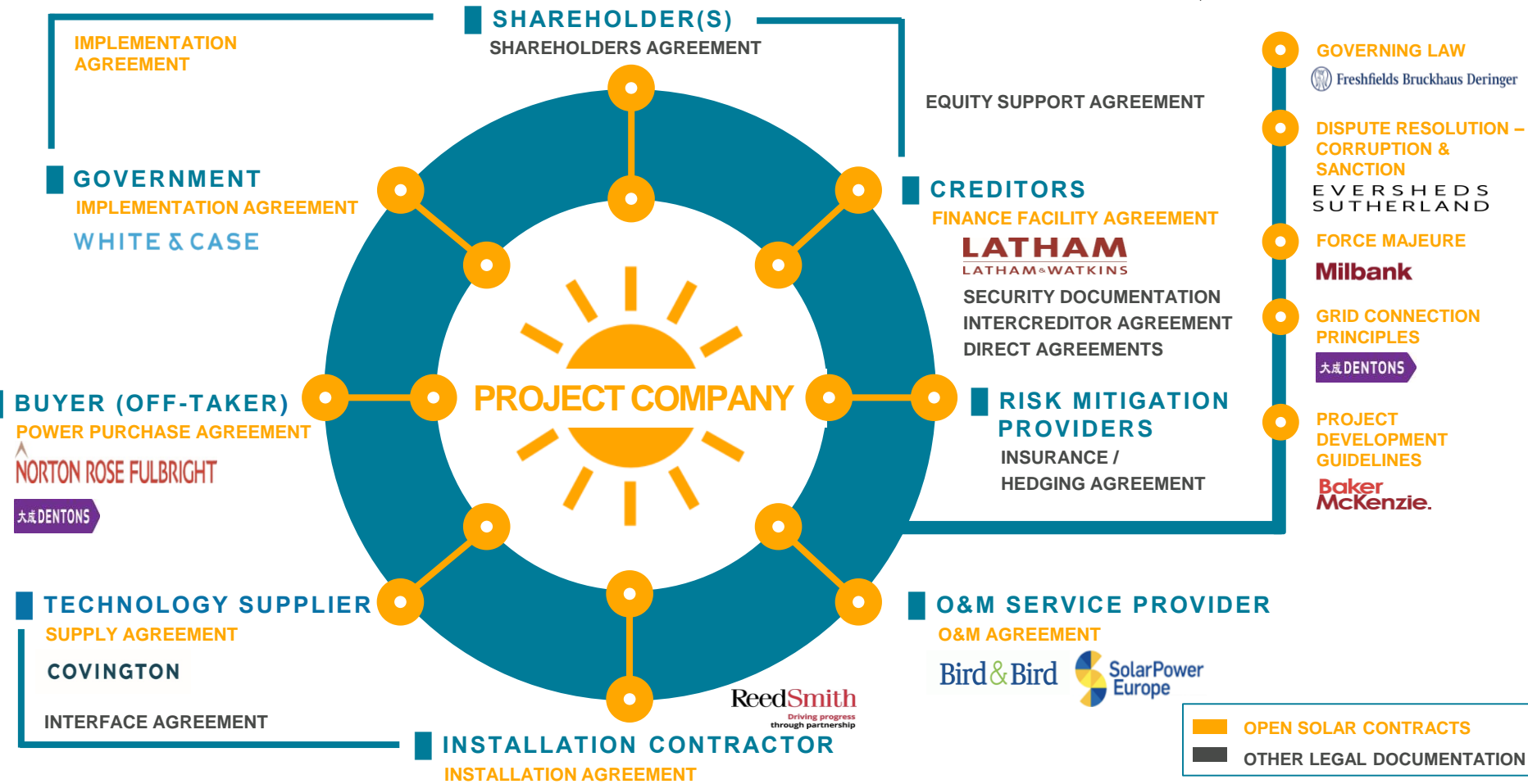


**Project aggregation & securitization**

# PROJECT DOCUMENTATION



**OPEN SOLAR**  
CONTRACTS





## 3. INTERNAL REVIEW PHASE



Checking for overall quality & consistency and balanced risk allocation.

## 2. CONTRACTUAL DRAFTING PHASE

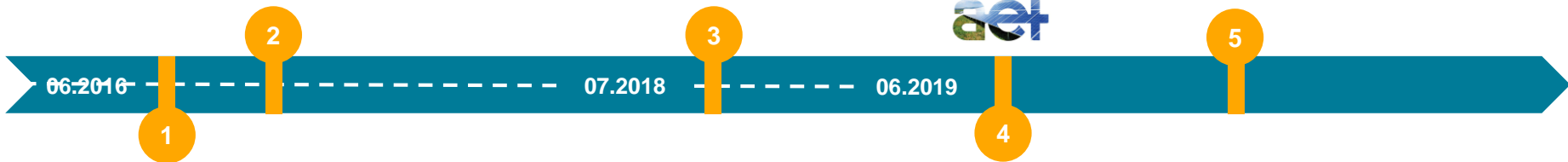


Workstreams (incl. top-tier international law firms) drafting a full-blown contractual documentation

## 5. FINAL LAUNCH PHASE



The final package available as open-source documentation



## 1. BRAINSTORMING PHASE



Internal discussions and assumption papers

## 4. EXTERNAL REVIEW PHASE

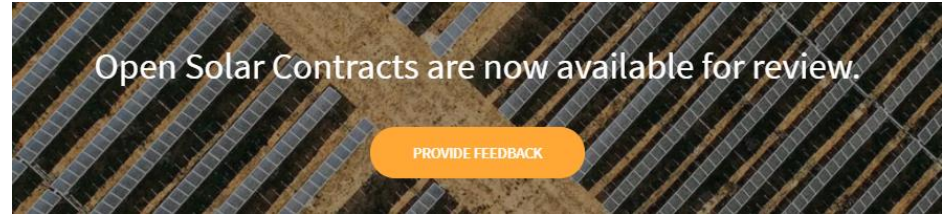


Seeking feedback from external stakeholders

The contracts will be available for review until 30.09.2019. To do the review:

- 1) Go to <https://opensolarcontracts.org>;
- 2) Click on the contract(s) that you would like to review;
- 3) You will be redirected to “survey monkey”;
- 4) There is a section under each provision, where you can post your comments.

\* Guidelines (explaining the main rationale, key assumptions, etc.) are also available online. You are kindly advised to review the Guidelines before moving on to the contractual documentation.



Open Solar Contracts - Power Purchase Agreement

Introduction

Thank you for participating in our review of this agreement. Your feedback is important. Please provide your comments or approval for the following sections.

\* Contact information

Name

Email Address



[info@opensolarcontracts.org](mailto:info@opensolarcontracts.org)



Thank you!

<https://opensolarcontracts.org>

